



MCCCD Not-to-Exceed Mark-Up Categories

A. BUSINESS OPERATIONS	
Accounting	46.75%
Administrative	46.75%
Call Center	46.75%
Data Entry	46.75%
Marketing	46.75%
B. EDUCATION	
Business Operations	46.75%
Certified Personnel	43.25%
C. INFORMATION TECHNOLOGY	
Database Administration	43.25%
Systems Administration	43.25%
Business Analysis	43.25%
Data Analysis	43.25%
IT Security	43.25%
Software Quality Assurance	43.25%
Systems Analysis	43.25%
Application/Database Architecture	43.25%
Infrastructure Architecture	43.25%
Analysis/Development	43.25%
Development	43.25%
Programming	43.25%
ERP Analysis	45.50%
ERP Database Administration	45.50%
ERP Development	45.50%
ERP Project Management	45.50%
GIS Analysis	41.00%
GIS Geospatial Project Management	41.00%
GIS Specialization	41.00%
GIS Administration	41.00%
Network Administration	43.25%
Network Engineering	43.25%
Project Administration	43.25%
Project Management	43.25%
Public Safety	41.00%
Radio Engineering	41.00%
Technical Support	43.25%
Technical Writing/Training	43.25%
Telecommunications	41.00%
Business Intelligence	43.25%
Systems Implementation	43.25%
UI/UX	43.25%
Solutions Architecture	43.25%

GIS Development	41.00%
D. INSURANCE	
Insurance	46.75%
Claim Adjuster	55.00%
E. LIGHT INDUSTRIAL	
Equipment Maintenance	48.25%
Facilities Maintenance	48.25%
Food Service	48.25%
Housekeeping	48.25%
Warehouse	48.25%
Other	48.25%
F. MEDICAL - HEALTHCARE	
Business Operations	46.75%
Med 1 (Certified Nursing Assistant, Behavioral Health Tech, Epidemiologist, Phlebotomist, LabTech)	44.25%
Med 2 (Physical Therapist, Occupational Therapist, Board Certified Behavioral Analyst, Behavioral Health Tech)	49.25%
Med 3 (Licensed Practical Nurse, Registered Nurse, Registered Nurse Case Manager, Locum Tenens; Dental Director, Psychologist, Psychiatrist, Pediatric MD, Infectious Disease Dr., Medical Director)	55.25%
Med 4 - Level 1 - Specialty Medical Positions	58.00%
Med 5 - Level 2 - Specialty Medical Positions	60.50%
Hazard Rate - \$2 must be added to the pay rate of the resource to compensate for Hazard pay. All suppliers will apply the current mark-up percentage to the total Hazard pay rate to determine the bill rate in these scenarios.	Varies
G. AUTHORIZED ENTITY SPECIFIC	
Road Testers	41.25%
EOR 1 (pay rate up to \$20.00/hr)	26.00%
EOR 2 (pay rate \$20.01 - \$50.00/hr)	23.00%
EOR 3 (pay rate greater than \$50.00/hr)	21.50%
H. OTHER	
Scientific (Epidemiology, Environmental, Laboratory, Engineering)	52.25%